

1810	-	-	-	1840
J. F. BROWNE.				
1840	-	-	-	1870
J. F. BROWNE & CO.				
1870	-	-	-	1878
BROWNE & BUCKWELL.				
1878	-	-	-	1891
GEO. H. BUCKWELL.				

James F. Buckwell, AGT.

HARP MANUFACTURER,

MUSIC AND STRINGS,

119 West 37th St., cor Broadway,

New York, Sept 19th 1895

J. Geo. Moody

Sir -

We are in receipt of your valued and esteemed favor - of the 7th inst - and in reply thereto - we have made an inventory of our stock on hand (at retail prices) - and estimated value of machinery, plates - etc - The Good will of the business - ought to be worth all we ask for it - (in Twenty five thousand Dollars - or five thousand English Pounds) - the reason we send you this inventory is that the inference from your letter would be, that you are paying - or - asked to pay - five thousand Pounds - merely for the good will of the business. The Business of James F. Buckwell Agt - as conducted at 119 West 37th - of New York City - Can be purchased for five thousand Pounds Cash - This is an opportunity seldom presented. The Business has been established Eighty-five years. There is in Convents, Churches - and in the hands of musical people, over three thousand - of the Browne & Buckwell Harps. The Harps rent at $8^{\frac{00}{100}}$ per month - the Gut Strings are sold at from $6^{\frac{00}{100}}$ to $8^{\frac{00}{100}}$ per set. Mostly at the last named figure - They cost to import about $3^{\frac{50}{100}}$ -

The Metallic or Wire Strings, are sold at from 35 to 50 cts each -
mostly at the last named figure - They cost 16 cts each - The
Music is sold at a profit so large that the per cent is hardly
necessary to Enumerate - Most of the Music published in
Hove Copy rights for - The repairing of Hoops - that are being sent from
all over the Country is very profitable - The Cost to Manufacture
a Hoop - that we sell for - $700^{\frac{00}{100}}$ - is from $250^{\frac{00}{100}}$ to $300^{\frac{00}{100}}$ -
The output of the factory - will show a profit - When the goods are
sold - are from twelve to fifteen hundred Dollars per month -
The Good will of the Business having been established
so long - ought to be worth more than the entire amount
that it can be purchased for - The Establishment is
Complete in every respect - Containing Lathe, Pelting,
Shafting - Motors - Patterns - Dies - Tools of all kinds -
in fact, all the necessary appliances for the Business -
The Music and Musical plates - have cost a great
deal of money - all styles and grades of Hoops are on
Hand - We think that you had better come to this Country
at your Earliest Convenience, in case that you desire to purchase
the property -

Very truly yrs -

James F. Becknell

Ag't for

M. A. Frickie

1810 - - - 1840
 J. F. BROWNE.
 1840 - - - 1870
 J. F. BROWNE & CO.
 1870 - - - 1878
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New York, 189

Inventory
At Retail Prices -

One Grand Harp -	(3428)		\$ 2500.00
" " "	(3451)		1000.00
" " "	(3433)		900.00
" " "	(3432)		900.00
" Semi-Grand Harp	(3441)		700.00
" " " "	(3439)		750.00
" " " "	(3435)		700.00
" " " "	(3449)	(Rose-wood)	700.00
" Gothic Harp	(3425)		600.00
" " " "	(3448)	H. E. Piano Co	600.00
" " " "	(3452)		600.00
3 " Harp -	uncompleted - when Completed		
	Retail at 450 ⁰⁰ each		1350.00
Second-Hand Harp.	(3290)	J. F. Browne - Gothic	300.00
" " "	(541)	Dodd & Son	300.00
Erst. " "	(1870)		350.00
Second " "	(888)	Swezy - Grecian	250.00
" " "	(603)		250.00
" " "	(3220)	Brown & Buckwell - Rose-wood	350.00
			<u>13100.00</u>

Ant Boat Forward

\$ 1,310.00

Rented Gongs

Do Mc Donald -

500.00

Do Ford -

250.00

Ms Adams

550.00

Benny Bishop

250.00

Miss Standiford

250.00

Music Stools — Music Rocks -

150.00

Machinery - Belting - Shafting - Dies - Tools - Patterns &c -

2000.00

Estimated value of Music on hand and Copy rights and Plates -

3000.00

\$ 2,015.00